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"Your body is the baggage you must carry through life. The more excess in the baggage, the shorter the trip" Arnold H. Glasgow

I just need the opportunity!

By Ira Franco Your Partner Your Life Coach

What does your cardiologist, gynecologist, urologist or endocrinologist have in common? What does Edgardo the gardener, Walter the painter, Javier the electrician or Ana the seamstress have in common?

The people mentioned have your trust in common. Over the years, these people have demonstrated to you their impeccable professionalism, dedication, honesty and invaluable warmth.

You may try to remember how these relationships started? Whether by recommendation or through a reference, a starting point was established; it is this starting point which I call the first opportunity.

All professionals need their first opportunity to demonstrate their skills. After many years of study and time devoted to the development and realization of their knowledge and work, a well-performed service is the best letter of recommendation.

Opportunities do not fall from the sky; you must look for them and determine what actions you must take in order to generate future work opportunities. However, there is also always a chance that you might get lucky, and that you might be in the right place at the right time. Whether an opportunity is created by you, or you simply get lucky, it's important to capture the opportunities that surround you.

The next time you have to interview someone for a new job and the candidate is a recent college graduate or a doctor that has just finished his or her internship, allow him or her to demonstrate that he or she is entitled to a first opportunity.

If the job candidate considers him- or her-self to be efficient and knows that he or she will provide a good service, the only way to discover if what he or she says is true is by hiring that person and giving them a chance.

(*) Sesiones Disponibles en Español